



## SIAS – SOCIETA' INIZIATIVE AUTOSTRADALI E SERVIZI S.p.A.

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### PRESS RELEASE

#### 2006 SEPARATE AND CONSOLIDATED FINANCIAL STATEMENTS

The Board of Directors of SIAS S.p.A. examined today the separate and consolidated financial statements for the year ended 31 December 2006.

At the Group level:

- **Increase** in “revenues from motorway operations” (+ **4.73%**)
  - **Growth** in “gross operating margin” (EBITDA) of €20 million (+ **7.8%**)
  - “**Group Net Profit**” equal to €75.8 million (+ **€ 18 million**, net of 2005 “nonrecurring items”)
  - **Investments on motorway infrastructures: + €118 million**
- \*\*\*\*\*
- **Dividend** - on balance – of €0,15 per share (**total 2006 dividend €0,30 per share**)
  - **Group reorganization**: updated the time line
  - **Pay-out ratio** of **50%** of Group earnings

Annual general meeting convened for 30 April 2007 (1st call) and **4 May 2007 (2nd call)**

#### GROUP PROFIT PERFORMANCE

The following table summarizes the principal components of the 2006 Group income statement, compared with the corresponding data for 2005 (based on IAS/IFRS international financial reporting standards):

<i>(values in € millions)</i>	<b>2006</b>	<b>2005</b>	<b>Changes</b>
Revenues from motorway operations	379.2	362.0	17.2
Revenues from the technology sector	35.8	31.5	4.3
Revenues from construction and engineering	6.2	9.4	(3.2)
Other revenues	26.4	26.2	0.2
Operating Costs	(243.4)	(256.0)	12.6
Costs capitalized on fixed assets	71.8	82.9	(11.1)
<b>Gross operating margin (EBITDA)</b>	<b>276.0</b>	<b>256.0</b>	<b>20.0</b>
"Nonrecurring" items	-	23.5	(23.5)
<b>"Adjusted" gross operating margin</b>	<b>276.0</b>	<b>279.5</b>	<b>(3.5)</b>
Amortization/depreciation and allocations, net	(105.8)	(101.9)	(3.9)
<b>Operating result (EBIT)</b>	<b>170.2</b>	<b>177.6</b>	<b>(7.4)</b>
Financial income	29.8	85.6	(55.8)
Financial expense	(42.6)	(32.3)	(10.3)
Gain (loss) on equity-consolidated companies	5.7		5.7
<b>Financial income/(expense), net</b>	<b>(7.1)</b>	<b>53.3</b>	<b>(60.4)</b>
<b>Pretax profits</b>	<b>163.1</b>	<b>230.9</b>	<b>(67.8)</b>
Income taxes (current and deferred)	(60.8)	(63.3)	2.5
<b>Net profit (loss) for the period</b>	<b>102.3</b>	<b>167.6</b>	<b>(65.3)</b>
▪ Minorities	26.5	34.4	(7.9)
▪ <b>Group net profit</b>	<b>75.8</b>	<b>133.2</b>	<b>(57.4)</b>

“Revenues from motorway operations” totaled € 379.2 million (+4.73%). In particular, “toll revenues” reached € 361 million (+4.46%), benefiting from both increased traffic and a toll increase—through application of the “price-cap” formula (limited to the “X” factor attributable to productivity increases)—by SALT S.p.A., Autostrada dei Fiori S.p.A. and Autocamionale della Cisa S.p.A. for amounts of 2.21%, 1.41% and 1.13%, respectively.

The change in “*Revenues from the technology sector*” (+14%) reflects growth in the installation and maintenance of motorway technological systems and the leasing of sites for transmission equipment to mobile telephone operators.

During the second half of the year, there was a decline in activity by the companies in the “*construction and engineering*” sector, with a consequent decrease in related revenues and operating costs. This also resulted in a significant drop in “production” on behalf of Group companies, with a consequent reduction in the amount of “*costs capitalized on fixed assets*”.

For the above reasons, “*gross operating margin*” (EBITDA) showed an **increase of €20 million (+7.8%)**.

The “*nonrecurring items*” referred to the amount awarded in 2005 to subsidiary Autostrada dei Parchi S.p.A. following an arbitration proceeding.

The item “*amortization/depreciation and allocations, net*” increased by €4 million, reflecting for the motorway concession operators what is indicated in the financial plans annexed to their respective concession agreements.

The item “*financial income*” includes gains on the disposal of shares in Banca Nazionale del Lavoro S.p.A., Ca.Ri.Ge. S.p.A. and Gemina S.p.A., for a total of €7.2 million. The 2005 results had benefited from significant gains on the sale of shares in Milano Serravalle-Milano Tangenziali S.p.A. to A.S.A.M. S.p.A. (equal to €72.4 million).

The increased “*financial expense*” reflects greater financial exposure due to progress in the program of major capital expenditures on the motorway infrastructure.

The item “*profits (losses) from companies accounted for by the equity method*” represents the Group portion of the result of affiliate Autostrade Sud America - ASA S.r.l. (which controls Chilean concession operator “Sociedad Concesionaria Costanera Norte S.A.”).

For these reasons, the Group portion of “*net profit for the period*” was equal to **€76 million** (€ 133.2 million in 2005). This item shows **growth of over €18 million** versus the corresponding figure for 2005 (equal to €76 million, net of “nonrecurring items”).

## GROUP NET FINANCIAL POSITION

<i>(values in € millions)</i>	<b>31/12/2006</b>	<b>31/12/2005</b>	<b>Changes</b>
A) Cash and cash equivalents	240.6	233.2	7.4
B) Securities held-for-trading		50.0	(50.0)
<b>C) Liquidity (A) + (B)</b>	<b>240.6</b>	<b>283.2</b>	<b>(42.6)</b>
<b>D) Financial receivables (*)</b>	<b>154.2</b>	<b>128.8</b>	<b>25.4</b>
E) Current bank payables	(117.7)	(133.4)	15.7
F) Short-term portion of debt	(8.8)	(4.3)	(4.5)
G) Other short-term financial payables	(0.8)	(0.6)	(0.2)
<b>H) Short-term financial debt</b>	<b>(127.3)</b>	<b>(138.3)</b>	<b>11.0</b>
<b>I) Short-term financial (debt)/cash, net (C) + (D) + (H)</b>	<b>267.5</b>	<b>273.7</b>	<b>(6.2)</b>
J) Medium to long-term bank payables	(417.0)	(328.4)	(88.6)
K) Bonds outstanding	(285.7)	(281.9)	(3.8)
L) Other medium to long-term payables	(1.0)	(0.2)	(0.8)
<b>M) Medium to long-term financial debt (J) + (K) + (L)</b>	<b>(703.7)</b>	<b>(610.5)</b>	<b>(93.2)</b>
<b>N) Financial (debt)/cash, net (I) + (M)</b>	<b>(436.2)</b>	<b>(336.8)</b>	<b>(99.4)</b>

(\*) This refers to capitalization contracts that, though of multi-year duration, can be realized short term on request.

The net financial position of the Group at 31 December 2006 shows a negative balance of €436 million (€337 million at 31 December 2005). If the present value of the “amount due to the Fondo Centrale di Garanzia and ANAS” were included, this balance would total €742 million (€646 million at 31 December 2005). The “payables to banks” are guaranteed by the State for an amount of €32.5 million.

The cash flows generated by operations (€187 million) plus the liquidity from disposals of equity investments (€51 million) were used to complete incremental construction on the **motorway infrastructure operated by the Group** (with an **increase of €118 million**) and to **acquire equity investments** worth a total of **€122 million** (related primarily to subscription of our pro-rata portion of share capital in ASA s.r.l., and purchases of shares in Assicurazioni Generali S.p.A. and Capitalia S.p.A., for amounts of €45 million, €61 million, and €13.2 million, respectively). Dividends were also distributed both by the parent company (the balance for 2005 and the advance for 2006, totaling €44.6 million) and by subsidiaries (to minority shareholders) in the amount of €47.1 million.

**The debt-to-equity ratio** at 31 December 2006 was **equal to 0.46x**.

\* \* \* \* \*

As far as **SIAS S.p.A.** is concerned, the financial statements (also prepared in compliance with IAS/IFRS international financial reporting standards) show a **net profit of €174.4 million** (€107.7 million in 2005), representing essentially the dividends received from subsidiaries.

The **net financial position** at 31 December 2006, which improved by €52 million, shows debt exposure of €152.6 million (€205 million at 31 December 2005).

The liquidity derived from collecting dividends from the subsidiaries (€179.9 million) and from the disposal of investments (€47.4 million) was used to **acquire equity investments** for a total value of **€120.1 million** and to pay interests on the convertible bond loan.

Dividends were also distributed for 2005 (€25.5 million), along with an advance on the 2006 dividends (€19.1 million).

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As for **events subsequent** to 31 December 2006, concerning the authorization to **update tolls**, ANAS S.p.A., with a directive of 27 December 2006, had communicated its refusal to increase tolls as of 1 January 2007.

On 10 March 2007, ANAS announced toll increases as provided by Interministerial Decree (issued by the ministries of Infrastructure and Economy): because of presumed financial “benefits” deriving from the postponement of execution of a few investments contained in the economic-financial plans, SALT S.p.A. was not authorized any toll increase, estimating at 1.93% the benefit deriving from the postponement of investments (against a request for 1.88%), while CISA S.p.A., which had requested an update equal to 1.24%, was granted a toll increase of 0.88%; ADF S.p.A. was granted the entire toll increase it had requested (1.54%).

SALT S.p.A. and CISA S.p.A. promptly protested the method and merit of the ANAS and interministerial determinations, reserving the right, once they have examined the documentation and computations on which the decree was based, to present their case to all the competent authorities to protect their rights and interests (also considering the large investment program launched by the Group concession operators) and to obtain compensation for all the damage



incurred, and to be incurred, as a result of the denied toll increase, in conflict with the provisions of the concession agreement in force.

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The Board of Directors has convened the annual general meeting of shareholders for 30 April 2007 (1st call) and 4 May 2007 (2nd call), at which it will propose the distribution of a **dividend (on balance) of €0.15 per share** for a total of €19.1 million.

This dividend—in conformity with the directives of Borsa Italiana S.p.A.—can be made payable from 10 May 2007 (in which case the shares will be quoted ex-dividend from 7 May 2007, against detachment of coupon no. 11) if the shareholders approve the financial statements on 30 April 2007 (1st call), or from 17 May 2007 (in which case the shares will be quoted ex-dividend from 14 May 2007, against detachment of the aforesaid coupon) if the shareholders approve the financial statements on 4 May 2007 (2nd call).

**The total amount** of the **dividend** for **2006**, considering the advance of €0.15 per share paid in November 2006, would be equal to **€0.30** per share, for a total of €38.2 million.

The dividend yield, considering the current price of the stock and based on the proposal to the shareholders, would be equal to 2.6%, while the pay-out ratio would be 50% of the Group net profit.

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With reference to the **Group reorganization programme** (approved by the BoD of SIAS and ASTM on the 21<sup>st</sup> December 2006), following the additional disclosures requested by ANAS on the corporate control of SATAP S.p.A., the BoD of SIAS has decided both to examine the above matter and to share the related result with ANAS.

The original timeline should change accordingly.

The Chairman  
Bruno Binasco