



SIAS – SOCIETÀ INIZIATIVE AUTOSTRADALI E SERVIZI S.p.A.

Turin, 13 November 2006

PRESS RELEASE

QUARTERLY REPORT TO 30 SEPTEMBER 2006

- **The Board of Directors Approves the 3rd Quarter Report**
- **September 2006 figures show growth in both “traffic” and “revenues”, with a related increase in EBITDA of €13.6 million (+ 6.7%)**
- **The “net financial position” improves by €48 million in the third quarter of 2006**

Group gross operating margin (EBITDA) and the net financial position are summarized below (with corresponding figures for 2005).

Revenues and operating results

(amounts in €thousands)

| 9 mos. 2006 | 9 mos. 2005 | Changes | | Q3 2006 | Q3 2005 | Changes |
|------------------|------------------|----------------|---|-----------------|-----------------|----------------|
| 293,941 | 282,318 | 11,623 | Revenues from motorway operations | 114,176 | 111,216 | 2,960 |
| 4,372 | 5,992 | (1,620) | Revenues from the construction and engineering sector | 2,734 | 2,788 | (54) |
| 23,599 | 23,116 | 483 | Revenues from the technology sector | 7,895 | 5,755 | 2,140 |
| 19,188 | 19,008 | 180 | Other revenues | 6,042 | 6,800 | (758) |
| 341,100 | 330,434 | 10,666 | Total revenues (A) | 130,847 | 126,559 | 4,288 |
| (178,410) | (179,523) | 1,113 | Operating Costs (B) | (53,939) | (54,643) | 704 |
| 54,033 | 52,214 | 1,819 | Capitalized costs on fixed assets (C) | 14,167 | 18,674 | (4,507) |
| 216.723 | 203,125 | 13.598 | GROSS OPERATING MARGIN – EBITDA (A+B+C) | 91,075 | 90,590 | 485 |
| - | 23,455 | (23,455) | Significant nonrecurring items | - | - | - |
| 216.723 | 226,580 | (9,857) | "Adjusted" gross operating margin | 91,075 | 90,590 | 485 |

In the **third quarter of 2006**, “revenues from motorway operations” showed an increase of €3 million (+2.66%), benefiting from increases in both tolls and traffic volumes.

The amount of “revenues from the construction and engineering sector” mirrors little change in the activity on behalf of third parties, while production on behalf of SIAS Group companies declined significantly (also considering that the data for the third quarter of 2005 included a one-off income of €



1.4 million paid as an "acceleration premium"). This fact is reflected in a sharp decrease in the item "*capitalized costs on fixed assets*" (equal to €4.5 million).

"*Revenues from the technology sector*" increased by €2.1 million, as a result of growth in the installation and maintenance of motorway technology systems, provided primarily to non-group companies.

The change in "*operating costs*" was the result of increases for the motorway operators and companies in the "technology sector" and a decrease for "construction and engineering" companies.

For the foregoing reasons, "*gross operating margin*" (EBITDA) rose by €0.5 million over the same period of 2005.

In the **first nine months of 2006**, "*revenues from motorway operations*" showed an increase of €11.6 million (+4.12%), benefiting from increases in both tolls and traffic volumes, as mentioned above.

The decline in "*revenues from the construction and engineering sector*" was largely offset by higher activity levels within the Group by the companies of this sector.

The change in "*revenues from the technology sector*" was associated with growth in the installation and maintenance of motorway technology systems, especially in the third quarter of 2006.

"*Operating costs*" were essentially in line with the same period of the previous year.

The change in "*capitalized costs on fixed assets*" reflects the volume of construction work by Group companies increasing the value of assets under concession to be relinquished.

For the foregoing reasons, "*gross operating margin*" (EBITDA) showed an increase of €13.6 million (+6.69%).

The item "*significant nonrecurring items*", equal to zero in the first nine months of 2006, referred in 2005 to the arbitration award to subsidiary Autostrade dei Parchi S.p.A.



The main components of the **net financial position** at 30 September 2006, compared with those at 30 June 2006, can be summarized as follows (amounts in €thousands):

| | 30/9/2006 | 30/6/2006 | Changes |
|--|------------------|------------------|----------------|
| Cash and cash equivalents | 200,446 | 164,233 | 36,213 |
| Other short-term financial assets | 95,247 | 94,057 | 1,190 |
| Short-term debt to banks and other lenders | (104,689) | (63,404) | (41,285) |
| Bond loan (short-term portion) | (6,571) | (4,393) | (2,178) |
| Short-term balance | 184,433 | 190,493 | (6,060) |
| Other medium-term financial assets (*) | 152,101 | 130,701 | 21,400 |
| Medium/long term debt to banks and other lenders | (412,474) | (446,055) | 33,581 |
| Bond loan | (284,848) | (283,944) | (904) |
| Net financial position | (360,788) | (408,805) | 48,017 |

(*) Capitalization contracts that, though multi-year in duration, could be realized rapidly if required.

The “*net financial position*” of the Group at 30 September 2006 improved with respect to 30 June and shows a negative balance of €361 million (€409 million at 30 June 2006). This amount, including the present value of the “debt owed to the Fondo Centrale di Garanzia and ANAS”, would be €681 million (€726 million at 30 June 2006).

The reduction in debt, equal to €48 million, is attributable primarily to the positive effect of "operating cash flow", which benefited from good traffic volumes in summer on the motorway network operated by the Group.

The salient **events subsequent** to 30 September included the following:

- on 11 October 2006, Borsa Italiana S.p.A. confirmed the inclusion of SIAS S.p.A. stock among the securities traded in the **MIDEX index**.
- on 13 October 2006, ANAS challenged, before the Appeals Court of Rome, the award of the arbitral panel of 20 July 2005 by which subsidiary Autostrade dei Parchi S.p.A. received the aforesaid compensation of €23.5 million.

The company has taken steps to protect its legitimate interests.



- today, the Board of Directors of SIAS S.p.A. voted to distribute an **advance dividend** for 2006 of €0.15 to each of the 127,500,000 common shares outstanding, for a total value of **€19.1 million**.

This advance, in conformity with the directives of Borsa Italiana S.p.A., will be payable from 23 November 2006 (in which case the shares will be quoted ex-dividend from 20 November 2006, against detachment of coupon no. 10).

Regarding the report filed with the Italian Government on 19 October 2006 by the “**Authority for the supervision of contracts for public works, services and supplies**” concerning the implementation status of the investments set forth in the financial plans annexed to the respective concession agreements stipulated with ANAS, please note that, insofar as the concession operators belonging to the SIAS Group (SALT S.p.A., ADF S.p.A. and Autocamionale della CISA S.p.A.) are concerned, the amount of expenses sustained to upgrade the motorway infrastructure (as investments and maintenance) are, in total, even greater than those contractually agreed with the concessioneer.

In particular, regarding the findings advanced by said Authority on the dividends distributed by subsidiary SALT S.p.A., please note that, in the period 2000-2005, the percentage of earnings distributed was significantly lower than the projections contained in the financial plan of that company, building up additional resources for the completion of the investment program.

The Managing Director
(Enrico Arona)